

# **SALES FORCE**

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AS I SIT, THIS MORNING AND TRY to peer into the surfaces of this empty page, I can easily see myself building an article in incremental fashion... and thereby directly arriving at the goal of finished part two, of this twenty twenty four, Book D. I'm very into the ways of 'goal setting,' and 'goal accomplishing.' Seeing how this can build

most any equity in as little as one week,  
*wouldn't you just try and let it work in your  
life?* Even through simply assigning little  
goals to myself, and gradually focusing on  
letting them accomplish themselves, *I can  
easily dispel the darkness of ordinary life.*

You might not see that finding ways to put  
your thoughts into words, on a page is such  
a good plan for just incrementally building  
an essay, for instance... but, I've found how

through making 'many many tries at the  
goal,' of successful, inspired writing, *you*

*can eventually coax thought forth into  
existence.* The main thing, in my view, is

in the 'communing,' yourself with your

higher powers... and just letting every little thought expression be shared... *you can, eventually build a stable, productive relationship.* Just in trusting that this can come through for yourself, and that you can find real happiness in your life... *this goal, as well, can eventually be realized.* Well, if the offering of inspired and motivating suggestions, onto the empty page, of your notebook, or into your word processor isn't enough, for yourself... then maybe you could do the research, and make some popular science type writing. Just whatever makes you happiest in your path... I've come to realize, how, it *'takes*

*two to tango,' is so very true... you might not think that a 'still, small voice,' could be very transform a tive, in your life... but, I've found how, you can eventually turn something 'crazy,' and 'cryptic,' 'puzzling,' and 'indecipherable,' into the strongest part of your inner life. I might would offer, how, if you're given a pharmacy prescription for antidepressants, or anti psychotic medicines, you'll continue being mystified, and bewildered, as long as you aren't taking them as directed, or are drinking or are using street drugs along with the psychiatric medicines... both of these practices will turn an honest and*

sincere spiritual relationship into an  
*'impossible puzzle,'* which only gets the  
best of you, and you'll just never get any  
good results... *such as finding peace and  
understanding in your life, much less  
accomplishing your best artistic goals, or  
finding good success like this.* These two  
things just won't come true, for you, until  
you're taking your prescription medicines  
as prescribed, and not drinking or using  
street drugs. *These two behaviors will mess  
up a good medicine program... and they  
will ruin an otherwise good spiritual  
relationship.* At any rate, these are some  
thoughts. **Alternatively, having copies of**

**you families' photo albums, can be the  
'entry way,' into all the blessings which a  
good relationship can bring, and show.**

*But, how does an honest, sincere  
relationship develop? Well, it's more than  
just trust. You want, somewhat, to 'learn a  
peoples' ways,' and learn to tell Self from  
not self... and learn to even find this  
weather vane from within your own heart...  
and learn to love your own self... even if he  
or she may not be sophisticated by modern  
societies' standards. Still, just learning to  
grasp, all of the Good you can be, can be a  
lifelong calling. So, you see, how  
important, for instance, a family album can*

be for a son or a daughter... *reinforce this type of thing, and such might be the only passport into peace and purpose and contentment he or she will ever need.* As Charles Fort said, or wrote, *'The Earth is a farm. We are someone elses' property.'* ***We are the products of our parents union.*** If you ask me, I would tell you that literature, like this which you're reading, and music, as well as visual art, and video becomes, at best 'pieces of furniture,' in the palaces of the future... these things become chairs to sit in, and beds to sleep in. *Just what else is a people to sleep in, if not beds?* Well, so I see the production, and exchanging of

these sorts of furniture as 'retail.' We are, if we're writing for a book, or painting for a gallery showing, '*retailers.*' Take an ordinary morning, such as this one... an middle September 'arrival of Autumn,' and ask me what I'm feeling, as I sit here writing... *I'm feeling the bewildering ways that the cool air touches the side of my face, and scalp...* this complex set of sensations, to me, are the discrete and nuanced concerns, of a Autumns sales floor full of products... appliances, and devices, for instance... products, and commodities... this musical talent, or artistic take on things... *being walked among, and*



*browsed, and inspected by customers of every eelk, and persuasion.* Country people, and city people... rich people, and poor people... healthy people, and those with sickness... educated people, and rude people... these all walk my isles, and rows of merchandise, and some of them, will take home something, which gives to them intellectual sustenance, or emotional affirmation, or validation, or rescue... many gentleman's agreements will be made, in a work day... deals such as, I'll use my device, or appliance, and download your latest archive... if you'll in turn agree to offer some musical distraction, or

entertainment... if you'll act right, and not wrong, and support our common purposes, and goals... *I'll browse through here, and view some advertisements, and I'll hopefully walk out of the store with something good.* So, you see, if our works are furniture, in time's homes and playback devices, ***then this whole scene must be something like a retail department store.***

At any rate, these are some thoughts around, what I would say, is a respectable calling, in the modern world, a business in publishing, or retail... *even if it's all only free offerings, given to enrich lives, and edify spirits... you'll still, tend to find some*

*sense of accomplishment in getting your smart and aesthetically stylish products out of the door, and to your audience.*

Because, in a way, *this is a piece of the proverbial pie*, just as much as auto sales, or groceries is for those retailers... this is an American Dream, for instance, the sharing of your good talents, and skills with an audience of readers, and listeners...

**this can have spiritual pay off... an heightened sense of purpose, and meaning, in your life... an gradually evolving, and improving ability, or set of abilities, and ever nicer developments. I hope that this writing presently suffices to**

fit someone's need for thoughtful literature,  
and that these good ideas continue. Well,  
all for now. I'll send this along your way  
now. All for now, Greg.